

Boone County Purchasing

Amy Gerskin
Buyer



613 E. Ash St., Room 111
Columbia, MO 65201
Phone: (573) 886-4393
Fax: (573) 886-4390

MEMORANDUM

TO: Bid File – Award Recommendation
FROM: Amy Gerskin, Buyer
DATE: December 11, 2023
RE: Request for Bid 42-30NOV23 – Shop Fluids – Term and Supply

Request for Bid 42-30NOV23 – Shop Fluids – Term and Supply (County contract C000) closed on November 30, 2023. Three bid responses were received.

The recommendation for the award is to Ed Miller Auto Supply, Inc. for providing the products and specifications requested at the lowest pricing.

This is a Term and Supply contract for the Road and Bridge Department.

ATT Bid Award Recommendation Memo
Bid Tabulation

cc: Bid File
Purchasing Committee

Boone County Purchasing

Amy Gerskin
Buyer



613 E. Ash Street, Rm. 111
Columbia, MO 65201
(573) 886-4393
(573) 886-4390

TO: Greg Edington
Road and Bridge

FROM: Amy Gerskin
Buyer

DATE: December 4, 2023

RE: Bid Award Recommendation – 42-30NOV23 – Shop Fluids – Term & Supply

Attached is the bid tabulation for the above referenced bid. Three (3) bids were received. Please return this cover sheet with your recommendation by e-mail or fax to 886-4390 after you have completed the evaluation of this bid. If you have any questions, please call or e-mail me.

DEPARTMENT REPLY:

☐ Award by low bid to Safety-Kleen Systems, Inc.

☒ Recommend accepting the following bid(s) for reasons detailed on attached page. (Attach department recommendation)

☐ Recommend rejecting bid for reasons detailed on attached page. (Attach department recommendation)

Administrative Authority Signature: _____

A handwritten signature in black ink, appearing to be "J. M. [unclear]", is written over a horizontal line.

Date: _____

Dec 11, 2023

It is the departments recommendation to award to Ed Miller Auto Supply for the following reasons

The apparent low bidder Safety Kleen could not provide all items.

Ed Miller only had one (1) item they did not bid 2.5 Gallons of 15w40 extended service motor oil, they do however have it in 1 gallon containers and we find this acceptable. They also have the lowest renewal pricing overall, 12% over five (5) renewal periods.

MFA OIL did bid all products, but the 5w40 was non synthetic, they did provide a synthetic option in one (1) gallon containers not a 55 gallon barrel at increase to cost. This change would make them overall high bidder. They also have the highest renewal pricing, 75% over five (5) renewal periods.

We believe these findings prove Ed Miller Auto Supply to be the best value for the Boone County Road & Bridge Fleet Maintenance Operations.

Robert Sapp

Fleet Operations Superintendent

Boone County Road & Bridge

Office: 573-449-8515

Mobile: 573-228-1146

RFB 42-30NOV23 - Shop Fluids - Term & Supply				Ed Miller Auto Supply, Inc.		MFA Oil		Safety Kleen Systems, Inc.		
Bid Tabulation				Bidder 1		Bidder 3		Bidder 2		
Item #	Unit of Measure	QTY	Description	Columbia, Mo.	Extended Price:	Columbia, Mo.	Extended Price:	Norwell, MA	Price Per 2.5 Gal	Extended Price:
4.9.1	2.5 GAL	8	Universal Tractor Fluid	\$55.22 *Proposing qty of 4	\$220.88	\$37.70	\$301.60	\$8.07/G	\$20.18	\$161.40
4.9.2	55-GAL barrel	8	Universal Tractor Fluid	\$583.24	\$4,665.92	\$800.25	\$6,402.00	\$498.00		\$3,984.00
4.9.3	2.5 GAL	8	15W-40 (Extended Service)	\$63.93	\$255.72	\$32.57	\$260.56	\$10.10/G	\$25.25	\$202.00
4.9.4	55-GAL barrel	8	15W-40 (Extended Service)	\$742.50	\$5,940.00	\$684.75	\$5,478.00	\$596.00		\$4,768.00
4.9.5	2.5 GAL	8	Hydraulic Oil (ISO-46)	\$50 *Proposing qty of 4	\$200.00	\$26.72	\$213.76	\$7.10/G	\$17.75	\$142.00
4.9.6	55-GAL barrel	8	Hydraulic Oil (ISO-46)	\$514.45	\$4,115.60	\$558.80	\$4,470.40	\$460.00		\$3,680.00
4.9.7	GAL	60	Coolant (DexCool or equal)	\$7.10	\$426.00	\$6.25	\$375.00	\$6.88		\$412.80
4.9.8	GAL	18	Coolant (Extended Life) 50/50.	\$10.07	\$181.26	\$14.33	\$257.94	No Bid		No Bid
4.9.9	55-GAL barrel	4	Coolant (Extended Life) 50/50.	\$421.75	\$1,687.00	\$695.75	\$2,783.00	\$315.00		\$1,260.00
4.9.10	QTS	24	Gear Lubricant 75w90 syn.	\$16.25	\$390.00	\$627.00	\$15,048.00	No Bid		No Bid
4.9.11	55-GAL.	1	Gear Lubricant 75w90 syn.	\$523.88 *Proposing 16 3-gallon units (48 gallons)	\$1,571.64	\$1,471.80	\$1,471.80	\$1,069.00		\$1,069.00
4.9.12	Tube	40	Grease (Cartridge) NLGI #2	\$4.99	\$199.60	\$3.27	\$130.80	\$55.2 *Per carton of 10 tubes		\$220.80
4.9.13	Tube	40	Grease (Cartridge) NLG1	\$7.21	\$288.40	\$4.38	\$175.20	\$81.1 *Per carton of 10 tubes		\$324.40
4.9.14	GAL	8	Automatic Transmission Fluid	\$62.05	\$496.40	\$18.60	\$148.80	No Bid		No Bid
4.9.15	55-GAL barrel	4	Automatic Transmission Fluid	\$2,005.67	\$8,022.68	\$973.50	\$3,894.00	No Bid		No Bid
4.9.16	55-GAL barrel	2	0W-20	\$822.22	\$1,644.44	\$794.75	\$1,589.50	\$604.00		\$1,208.00
4.9.17	55-GAL barrel	6	5W-40	\$1,342.26	\$8,053.56	\$1,283.15	\$7,698.90	\$1,206.00		\$7,236.00
4.9.18	55-GAL barrel	6	5W-20	\$817.38	\$4,904.28	\$752.95	\$4,517.70	\$642.00		\$3,852.00
4.9.19	55-GAL barrel	6	5W-30	\$822.22	\$4,933.32	\$793.65	\$4,761.90	\$642.00		\$3,852.00
4.9.20	55-GAL barrel	2	Hydraulic Oil (ISO-68)	\$746.15	\$1,492.30	\$27.47	\$54.94	\$498.00		\$996.00
4.9.21	55 GAL. barrel	8	Hydraulic Oil (ISO-68)	\$20.00	\$160.00	\$575.30	\$4,602.40	No Bid		No Bid
4.9.22			TOTAL 4.9.1-4.9.21	\$49,593.28	\$49,849.00	\$49,738.68	\$49,738.68	\$33,041.94		\$33,368.40

RFB 42-30NOV23 - Shop Fluids - Term & Supply				Ed Miller Auto Supply, Inc.		MFA Oil		Safety Kleen Systems, Inc.		
Bid Tabulation				Bidder 1		Bidder 3		Bidder 2		
Item #	Unit of Measure	QTY	Description	Columbia, Mo.	Extended Price:	Columbia, Mo.	Extended Price:	Norwell, MA	Price Per 2.5 Gal	Extended Price:
4.10.1	1		1st Renewal Price Increase	3%		15%		2%		
4.10.2	1		2nd Renewal Price Increase	3%		15%		2%		
4.10.3	1		3rd Renewal Price Increase	2%		15%		2%		
4.10.4	1		4th Renewal Price Increase	2%		15%		2%		
4.10.5	1		5th Renewal Price Increase	2%		15%		2%		
4.11	1		Minimum Discount Off List Price	5%		20%		NA		
Delivery ARO				30		3		5		
Co-Op				Yes		Yes		Yes		